



TOYOTA

Carson City Toyota

2590 South Carson Street
Carson City NV 89701
775-882-8211

2023 Highlander Hybrid LE

Highlander Hybrid LE Hybrid 2.5L 4-cyl. engine eCVT AWD



Model: 6964E

Engine: 2.5-Liter 4-cylinder Hybrid Engine

Transmission: eCVT

EXTERIOR
Magnetic Gray Metallic

INTERIOR
Graphite Fabric

Fuel Economy



TOTAL INSTALLED PACKAGES & ACCESSORIES

50 State Emissions

FIO

All-Weather Floor Liners Package

All-Weather Floor Liners Package includes: All Weather Floor Liners Cargo Liner.

PIO

Owner's Portfolio

PIO

Total Optional Equipment

Vehicle base model (MSRP *)

Delivery processing / handling

Features

Mechanical & Performance

- Drivetrain: Electronic On-Demand AWD system (AWD-e)
- Suspension: Independent MacPherson strut front suspension with stabilizer bar; trailing-wishbone suspension
- Electric Motors: Permanent magnet synchronous motors (two front, one rear, AWD)
- Brakes: Power-assisted, ventilated 13.3-in. front disc brakes; solid 13.3-in. rear disc brakes with Electronically Controlled Braking (ECB) system and integrated regenerative braking
- Steering: Electric Power Steering (EPS); power-assisted rack-and-pinion
- Transmission: Electronically controlled Continuously Variable Transmission (ECVT)
- Emission Rating: Super Ultra Low Emission Vehicle 30 (SULEV 30)
- Engine: Hybrid powertrain—2.5-liter L4HV Double Overhead Cam (DOHC) 16-valve D-4S injection engine with Dual VVT-iE (Variable Valve Timing-intelligent, intake controlled by electric motor); 243 combined net hp, includes combustion engine with 186 hp @ 6000 rpm; 175 lb.-ft. @ 4400 rpm
- Drive Modes: Drive Mode Select (DMS) with Sport, Eco, Normal, EV and Trail Modes



Dick Campagni's
CARSON CITY TOYOTA
 CAMPAGNI AUTO GROUP

Specify State's Vehicle Item Number:

(i.e. 1.1 Sedan: Full size; 4 door; 6 passenger)

Specify MANUFACTURER, MODEL NAME, YEAR & BODY MODEL CODE:	Base Price for RENO/CARSON CITY	Base Price for LAS VEGAS
2023 6964 Highlander 4WD LE Hybrid	\$43,555	\$43,955

State vehicle miles per gallon (MPG):

State manufactures warranty: basic 36months/36,000 miles powertrain 60months 60,000miles

Specify engine size and emission rating:

Includes Minimum Standard Equipment Listed: Yes No If no, state exceptions:

SEE ATTACHED DOCUMENT FOR STANDARD EQUIPMENT

Exterior Color: List available colors:

MIDNIGHT BLACK METALLIC , BLUEPRINT, MOON DUST, RUBY FLARE PEARL

OPULENT AMBER, MAGNETIC GRAY METALLIC ,CELESTIAL SILVER METALLIC, BLIZZARD PEARL

Interior color

GRAPHITE, BLACK, HARVEST BEIGE , GLAZED CAMEL

GVW: | WHEELBASE

(When Applicable)

(When Applicable)

OPTION PACKAGE PAGE ~ FLEET

(Use separate page for each package)

DEALER NAME _____

Specify State's Vehicle Item Number:

(i.e. 1.1 Sedan: Full size; 4 door; 6 passenger)

Option Package Name/Code:

\$

List Equipment Features Below:

FE	50 State Emissions	No Charge
-----------	---------------------------	------------------

MF	Mudguards	\$ 129
-----------	------------------	---------------

BM	Body Side Moldings	\$ 250
-----------	---------------------------	---------------

3T	Roof Rack Cross Bars	\$ 350
-----------	-----------------------------	---------------

RB	Running Boards	\$ 599
-----------	-----------------------	---------------

CF	Carpet Mats	\$358
-----------	--------------------	--------------

2T	All Weather Mats	\$358
-----------	-------------------------	--------------

PC	Special Color	\$ 425
-----------	----------------------	---------------

DH	Tow Hitch Receiver	\$799
-----------	---------------------------	--------------

EF	Rear Bumper Applique	\$ 69
-----------	-----------------------------	--------------

5A	Cargo Cover	\$ 179
-----------	--------------------	---------------

CONTACT DANA WHALEY FOR CURRENT REBATES TO BE DEDUCTED FROM PRICE

DANAWHALEY@CARSONCITYTOYOTA.COM

ITEMIZED OPTION PAGE ~ FLEET

(Use separate page for each package)

DEALER NAME _____

DEDUCT AMOUNT

ABS Brake System	\$	\$-
Air Conditioning	\$	\$-
Cruise Control	\$	\$-
Diesel Engine	\$	\$-
Engine Block Heater	\$	\$-
Four Wheel Drive (4x4)	\$	\$-
Heavy Duty Alternator	\$	\$-
Hitch Receiver	\$	\$-
Integrated Trailer Brake (3/4 ton only)	\$	\$-
Keyless Entry w/Fob (must have power door locks)	\$	\$-
Limited Slip Differential	\$	\$-
Paint, Metallic	\$	\$-
Power Mirrors	\$	\$-
Power Locks	\$	\$-
Power Seats	\$	\$-
Power Windows	\$	\$-
Radio; AM/FM Stereo, CD	\$	\$-
Rear Window Wiper	\$	\$-
Seats, Vinyl Vinyl Colors:		
Skid Plate	\$	\$-
Tilt Steering	\$	\$-
Tire, Spare, Full Size	\$	\$-
Trailer Tow Mirrors	\$	\$-
Trailer Tow Package	\$	\$-
Other:	\$	\$-

Delivery charge for other than Reno or Las Vegas (i.e. Ely) \$ 600