



# TOYOTA

## Carson City Toyota

2590 South Carson Street  
Carson City NV 89701  
775-882-8211

## 2023 Highlander Hybrid XLE

Highlander Hybrid XLE 2.5-Liter L4HV ECVT  
(AWD-e)

Model: 6965A

Engine: 2.5-Liter 4-cylinder Hybrid Engine

Transmission: ECVT



**EXTERIOR**  
Magnetic Gray Metallic

**INTERIOR**  
Graphite SofTex®

### Fuel Economy



### TOTAL INSTALLED PACKAGES & ACCESSORIES

50 State Emissions

**FIO**

12.3-in. Toyota Audio Multimedia

12.3-in. Toyota Audio Multimedia, six speakers, with wireless Apple CarPlay® & Android Auto™ compatibility, USB media port, four USB charge ports, hands-free phone capability and music streaming via Bluetooth® wireless technology, SiriusXM® with 3-month Platinum Plan trial subscription. See [toyota.com/audio-multimedia](http://toyota.com/audio-multimedia) for details.

**FIO**

All-Weather Floor Liners Package

All-Weather Floor Liners Package includes: All Weather Floor Liners Cargo Liner.

**PIO**

Blackout Emblem Overlays

Molded from tough and durable black ABS plastic, blackout emblem overlays are engineered to precisely fit over existing badges, making it easy to customize in minutes. Includes overlays for the Model name, Model grade, Toyota logo, AWD and Hybrid if applicable.

**PIO**

Roof Rack Cross Bars

Mount directly to the roof rails to help carry additional cargo. Includes mounting screws that easily attach to fittings located inside the roof. Compatible with optional panoramic roof. Aerodynamic styling to help minimize wind noise. Footings are contoured to fit to the side rail moldings. Available on XLE, XSE, Limited and Platinum models.

**PIO**



*Dick Campagni's*  
**CARSON CITY TOYOTA**  
 CAMPAGNI AUTO GROUP

<b>Specify State's Vehicle Item Number:</b>		
<small>(i.e. 1.1 Sedan: Full size; 4 door; 6 passenger)</small>		
<b>Specify MANUFACTURER, MODEL NAME, YEAR &amp; BODY MODEL CODE:</b>	<b>Base Price for RENO/CARSON CITY</b>	<b>Base Price for LAS VEGAS</b>
2023 6965 Highlander 4WD XLE Hybrid	\$46,155	\$46,755
<b>State vehicle miles per gallon (MPG):</b>		
<b>State manufactures warranty: basic 36months/36,000 miles powertrain 60months 60,000miles</b>		
<b>Specify engine size and emission rating: 3.5 v6</b>		
<b>Includes Minimum Standard Equipment Listed: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If no, state exceptions:</b>		
<b>SEE ATTACHED DOCUMENT FOR STANDARD EQUIPMENT</b>		
<b>Exterior Color: List available colors:</b>		
<b>MIDNIGHT BLACK METALLIC , BLUEPRINT, MOON DUST, RUBY FLARE PEARL</b>		
<b>OPULENT AMBER, MAGNETIC GRAY METALLIC ,CELESTIAL SILVER METALLIC, BLIZZARD PEARL</b>		
<b>Interior color</b>		
<b>GRAPHITE, BLACK, HARVEST BEIGE , GLAZED CAMEL</b>		
<b>GVW:</b>		<b>WHEELBASE</b>

(When Applicable)

(When Applicable)

**OPTION PACKAGE PAGE ~ FLEET**

(Use separate page for each package)

**DEALER NAME** \_\_\_\_\_

**Specify State's Vehicle Item Number:**

(i.e. 1.1 Sedan: Full size; 4 door; 6 passenger)

**Option Package Name/Code:** \_\_\_\_\_ \$ \_\_\_\_\_

**List Equipment Features Below:**

\_\_\_\_\_

FE                    50 State Emissions                    No Charge

\_\_\_\_\_

BS                    2nd Row Bench                    No Charge

\_\_\_\_\_

PC                    Special Color                    \$ 425

\_\_\_\_\_

SB                    Panoramic View Monitor                    \$ 850

\_\_\_\_\_

EF                    Rear Bumper Applique                    \$ 69

\_\_\_\_\_

MF                    Mudguards                    \$ 129

\_\_\_\_\_

BM                    Body Side Moldings                    \$ 209

\_\_\_\_\_

3T                    Roof Rack Cross Bars                    \$ 350

\_\_\_\_\_

RB                    Running Boards                    \$ 599

\_\_\_\_\_

CF                    Carpet In                    \$358

\_\_\_\_\_

2T                    All Weather Mats                    \$358

\_\_\_\_\_

DH                    Tow Hitch Receiver                    \$ 799

\_\_\_\_\_

5A                    Cargo Cover                    \$ 250

\_\_\_\_\_

**CONTACT DANA WHALEY FOR CURRENT REBATES TO BE DEDUCTED FROM PRICE**

DANAWHALEY@CARSONCITYTOYOTA.COM

**ITEMIZED OPTION PAGE ~ FLEET**

(Use separate page for each package)

**DEALER NAME** \_\_\_\_\_

**DEDUCT AMOUNT**

ABS Brake System	\$	\$-
Air Conditioning	\$	\$-
Cruise Control	\$	\$-
Diesel Engine	\$	\$-
Engine Block Heater	\$	\$-
Four Wheel Drive (4x4)	\$	\$-
Heavy Duty Alternator	\$	\$-
Hitch Receiver	\$	\$-
Integrated Trailer Brake (3/4 ton only)	\$	\$-
Keyless Entry w/Fob (must have power door locks)	\$	\$-
Limited Slip Differential	\$	\$-
Paint, Metallic	\$	\$-
Power Mirrors	\$	\$-
Power Locks	\$	\$-
Power Seats	\$	\$-
Power Windows	\$	\$-
Radio; AM/FM Stereo, CD	\$	\$-
Rear Window Wiper	\$	\$-
Seats, Vinyl Vinyl Colors:		
Skid Plate	\$	\$-
Tilt Steering	\$	\$-
Tire, Spare, Full Size	\$	\$-
Trailer Tow Mirrors	\$	\$-
Trailer Tow Package	\$	\$-
Other:	\$	\$-

Delivery charge for other than Reno or Las Vegas (i.e. Ely) \$ 600